de Commerce et de Gestion
El Jadida

TAFSEM 2014
CONCOURS D'ACCES EN 3ème ANNEE (S5) DE L'ENCGJ
SESSION DU 16 SEPTEMBRE
Test : LANGUES ET COMMUNICATION
Durée : 30 mn

Choose the best answer and write it in your answer paper.

1. Most of our ____ have been working with us for a number of years.
   A supplies B suppliers C supporters D supplements
2. Unfortunately the recent takeover will result in a number of ____ at the plant.
   A rationalizations B dealings C redundancies D exchanges
3. You will see from the catalogue that our prices are very____.
   A competitive B competent C completed D compatible
4. The price of the catalogue is___against your first order.
   A removable B replaceable C rechargeable D refundable
5. All items in this range will be____from 27 April.
   A suitable B portable C available D accessible
6. It's important to____ customer references when offering credit.
   A take on B take down C take up D take in
7. If you do not pay your bill within the next few days we will have to consider taking legal_____.
   A prosecution B action C instruction D presentation
8. He was offered a bank____ when the company experienced financial problems.
   A payment B credit C overdraft D debt
9. Before negotiating a deal make sure you know the strengths and weaknesses of ____ products.
   A competing B conflicting C commanding D connecting
10. The company will be____ a new range of health foods over the next few months.
    A promoting B encouraging C competing D supporting

Good luck

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